

Brisbane cruise terminal finalised

A NEW int'l cruise terminal will be operating in Bris by 2020 after Port of Brisbane and Carnival Australia announced they had reached a commercial agreement (**CW** breaking news yesterday).

The Brisbane International Cruise Terminal (BICT) at Luggage Point is expected to generate almost \$5 billion in economic value for the Queensland economy within 15 years.

It will be a major piece of national infrastructure and is expected to support an average of 49 operational jobs a year.

Sture Myrmell, president of Carnival Australia and P&O Cruises Australia, said the new terminal was a "win-win" for cruising as well as the Queensland economy.

"It means Brisbane can take its place on the world cruising map for some of the globe's most iconic cruise lines with ships too



large to use existing facilities at Portside," he said.

Myrmell added that Queensland and its regional ports had the opportunity to become the "nation's powerhouse" for the cruise industry's continued growth at a time when industry figures show infrastructure constraints around Australia are slowing momentum.

Carnival Australia has entered into a long-term agreement with Port of Brisbane, committing to purchase a maximum of 100

"foundation" berthing days of no more than four in any week for 15 years, to underwrite the construction of the new terminal.

In exchange, Carnival Australia receives priority berthing rights; in an arrangement that has already gained ACCC approval.

Carnival Spirit will begin home-porting year-round at the new terminal in 2020.

Pictured: Qld Transport Minister Mark Bailey, Carnival president Sture Myrmell, & Port of Brisbane ceo Roy Cummins.

Cruise Weekly today

Cruise Weekly today features four pages of all the latest cruise industry news.

CLIA hails terminal

CLIA Australasia has welcomed news the Brisbane International Cruise Terminal will be built at Luggage Point.

"Australia has the highest demand for cruise in the world, but growth is being inhibited by infrastructure constraints across the region," said CLIA Australasia & Asia managing director Joel Katz.

According to the industry body, the cruise industry contributes more than \$5.3 billion to the Australian economy annually.

Katz added that Brisbane's new terminal would deliver more economic opportunities for tourism operators.

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Thursday 7th June 2018

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Princess polishes jewel in the Crown

FOLLOWING a 10-day makeover in dry dock, *Crown Princess* is cruising the Mediterranean sporting the line's signature logo on its bow and an array of updated spaces and onboard offerings.

The 3,080-pax ship is the latest to benefit from Princess Cruises' US\$450 million fleetwide investment under its "Come Back New Promise" campaign.

"*Crown Princess* first debuted in 2006 with several industry-first offerings, including our adults-only Sanctuary," said Jan Swartz, Princess Cruises president.

"Now, 12 years later, we're continuing our commitment to offer *Crown Princess* guests the next evolution of signature Princess product innovations while they cruise to their bucket-list destinations."

Four top-deck outdoor dining venues have been revitalised



and renamed: The Salty Dog Grill (burgers, including the 'Ernesto' burger, hot dogs and tacos); Slice (featuring the line's signature classic Neapolitan-style pizza); Coffee & Cones (specialty coffee and gourmet ice cream); and The Mix (the poolside bar, formerly Mermaid's Tale).

Crown Princess now has Club Class Mini-Suites, the new premium stateroom category

featuring VIP amenities, exclusive Club Class dining, and priority embarkation and disembarkation Princess Luxury Beds have been installed in all staterooms.

Crown Princess is cruising the Mediterranean until Nov, when it moves to Fort Lauderdale for a season of Caribbean cruises.

Pictured: The new Slice restaurant (top) and the renovated bar The Mix (bottom).

Viking 2020 open

VIKING Cruises has opened select 2020 European river cruises for sale and is currently offering them at 2018 prices.

Departures on the Danube, Rhine, Main, Seine and the inland waterways of Holland and Belgium are available.

Itineraries include the 15-day Grand European Tour from Amsterdam to Budapest or vice versa, priced from \$5,995ppts and the 10-day Holland & Belgium in Bloom from Amsterdam to Antwerp, which leads in at \$4,595ppts.

Also available is the eight-day Rhine Getaway between Amsterdam and Basel from \$3,495ppts and eight-day Paris & the Heart of Normandy roundtrip from Paris, which starts at \$3,295ppts.

For more information, or to book, call Viking Cruises on 138 747.

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Find out who is still sailing in Myanmar in the June issue of *travelBulletin*.

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travelBulletin

Shore Excursions

INTERNATIONAL Shore Excursions is a new service launched late last month for travellers who have booked a cruise but not yet settled on shore excursions.

The product allows travel agents and passengers to pre-book tours in more than 700 destinations worldwide that synchronise with major cruise itineraries and are claimed to be up to 60% cheaper than ship-organised excursions.

Agents can also earn 10% commissions on tours booked.

Ponant 2019/20

PONANT has opened bookings for more than 100 departures between Oct 2019 and Apr 2020.

The program features 27 new itineraries and expedition cruises to new destinations including the Indian Ocean, Mexico and the Red Sea.

Ponant is also doubling the number of tropical trips with the arrival of the first four of its 184-pax Ponant Explorers – *Le Laperouse*, *Le Champlain*, *Le Bougainville* & *Le Dumont d'Urville*.

Highlights include UNESCO World Heritage sites in the Seychelles and Vanilla Islands, and Mayan treasures of the Yucatan Peninsula on a cruise combining Mexico, Belize, Guatemala and Honduras.

FACE-2-FACE: Andy Loving

SALES Manager - NSW, Vic & the ACT at Star & Dream Cruises.



1. What motivates you in your career?

A healthy balance of both business related and personal goals – my business motivation has been seeing our Dream Cruises brand grow from a brand new fledgling company to now seeing a huge increase in sales in Australia. My mortgage is enough for a personal motivation!

2. Most common assumption people make about your job?

That it is always glamorous all the time! People assume we are forever hosting cocktail functions in exotic locations on ships around the world – it's a lot of hard work, planning and effort to even get to that point!

3. What is the key to building great relationships with agents?

A mixture of being available and approachable, understanding what their clients want and providing the correct training and tools for my agents to sell our products.

4. Biggest challenge facing the industry?

Right now it would be our lack of infrastructure and additional port space here in Sydney. Unless we can find a long-term

solution to get more ships into Sydney we are not going to see the continual growth in cruising we have had over the past 10 years.

5. Advice for up-and-comers?

Be approachable at all times, have a clear five-year plan with your career and don't be afraid to make additional career strengthening moves such as taking sales training courses or mentoring programs. Most importantly – learn as much as you can from more experienced people in the industry.

6. What was your best fam?

Sometimes it's not always the places you visit but the people you meet when you're there. My favourite fam trip would be a tour to Northern Nevada/California a few years ago where all the Int'l delegates got on like we had known each other for years – we still all keep in contact to this day.

7. Celebrity you would like to cruise with?

Russell Brand before he quit drinking.

Healthy Solstice

CELEBRITY Cruises will set sail on a "health retreat at sea", a nine-night South Pacific voyage aboard the *Celebrity Solstice* in Oct.

More details on the Whole Connection trip **HERE**.



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TRAVELMARVEL'S just-released 2019 Europe River Cruising brochure features significant earlybird savings on an extensive range of journeys by river, rail, ocean and land. Fore more info **CLICK HERE**.



Southern Exposure

WHEN the *Pacific Explorer* docked in Melbourne last night for the State of Origin game it marked two special moments.

Not only was it the end of a highly successful cruise season for Victoria but it was also the first time a cruise ship has visited in Jun which signals the gradual lengthening of the Australian cruise season.

More than 100 cruise ships visited the state this season – with the same expected next season.

ACA has worked with state members including Visit Victoria, the Victorian Ports Corporation, and the City of Melbourne as well as the tour attractions and regional members to support the state as they grow their cruise market.

Visitor dispersal has been a key issue and it is exciting to see regional ports such as Philip Island, Geelong and Portland getting strong bookings in addition to the Melbourne market.

ACA has also been working closely with cruise lines to encourage homeporting in Australia.

Carnival Legend has embraced that opportunity and for the first time undertook seven turnarounds in Melbourne this season.

Several other ships were also based in Melbourne for all or part of the season, strengthening the visitation numbers. These included *Golden Princess*, *Pacific Jewel* and *Pacific Eden*.

Radiance of the Seas will undertake its first turnaround from Melbourne next season, continuing this trend.

We would like to congratulate the state of Victoria and look forward to kicking off another great cruise season for the state when the *Sun Princess* pulls back into Melbourne on 12 Oct.

Quasar targets Australia



GALAPAGOS Islands adventure specialist Quasar Expeditions will target the Australian market as it works to boost passengers aboard its luxury yachts.

The Ecuadorian operator is meeting with Australian wholesalers, airlines and South American specialists this week in a bid to develop new partnerships and raise awareness of its two vessels, the *M/Y Grace*, pictured, and *M/V Evolution*.

The five-star yachts host 18 and 32 passengers respectively, and operate seven-night itineraries.

Visiting sales manager Eric Andrews said Quasar had drawn passengers mostly from the UK and North America until now, but was “ready to position ourselves in the Australian market”.

Quasar can be booked through preferred cruise or South American wholesalers.

CLICK HERE for info.

Silversea record

SINCE opening bookings for the Legends of Cruising World Cruise 2020 last month, Silversea has received a record response with Top Owner's Suites the first to sell out.

Silver Whisper's 140-day voyage will visit more than 62 ports in 32 countries and includes expedition experiences in Antarctica.

The cruise line is also offering three special deals on its 2019 European cruises when bookings are made by 31 Jul - call 02 9255 0600 for more.



IN THE maritime world there is nothing more exciting than finding treasure washed ashore.

However the booty that drifted onto the beaches of NSW recently had treasure hunters scaling back their expectations.

A Taiwanese cargo ship lost 83 shipping containers during a wild storm in the Tasman Sea last weekend causing thousands of plastic bottles, lolly wrappers and car parts to wash up.

Hardly valuable pirate gold!

TTC reveals environmental initiative

THE Travel Corporation (TTC) has announced that over the next five years it will phase out all single-use plastics from its extensive collection of travel and tourism companies.

Under the guidance of its not-for-profit TreadRight Foundation, TTC created a “Multi-Year Plastics Elimination Strategy” that kicks off with an immediate ban on more than 60 types of single-use plastic items in 40 global offices.

TTC's Uniworld brands have already eliminated all plastic straws and related single-use plastic items from 20 ships.

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Cruise Weekly is Australia's leading travel industry cruise publication.

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