







www.cruiseweekly.com.au Monday 22nd July 2019

Cruise Weekly today

CRUISE Weekly today features five pages of all the latest cruise industry news.

Treat Yourself sale

CARNIVAL Cruise Line has launched its Treat Yourself sale that offers guests up to \$500 per cabin of ship credit.

The offer is available on select sailings departing Sydney between 02 Aug 2019 and 30 Dec 2020 on board Carnival Spirit and Carnival Splendor.

Applicable cruises under the Treat Yourself promotion include 9- to 11-day New Caledonia & Vanuatu sailings, as well as a three-day Weekend Sampler voyage.

For more information on the promotion, call 13 31 94 and quote promo code "RD8", or CLICK HERE.

Princess takes international throne

IT WAS a huge night for Princess Cruises at the 2019 AFTA National Travel Industry Awards (NTIA), with the cruise line displacing Royal Caribbean for the coveted Best Cruise Operator -International Deployment award.

Royal held the mantle for four years running until last Sat night, a point not lost on Princess' National Sales Manager Australia and NZ Brett Wendorf.

"We finally got something on our mantelpiece, that shows our efforts have all been for something good," he said.

When asked how the award would change the future outlook for the line, Wendorf said it provided the company a great injection of confidence.

"I think most importantly we have a bit of swagger and it's something that our guys can look at and say 'we know why we deserve this".



However Royal Caribbean didn't leave the night empty-handed, taking out the Best Cruise Operator - Domestic Deployment.

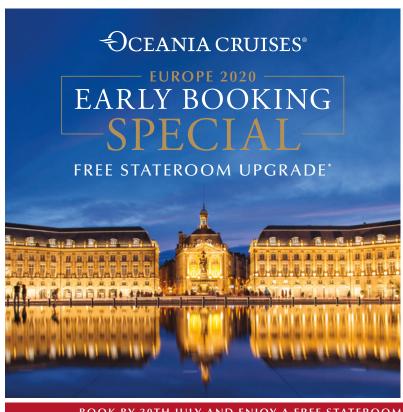
"For our team, I believe it is validation of everything we do with the brand and with the innovations that we deliver to the guest experience," said Royal's VP and MD for Australia and New Zealand Susan Bonner.

This year's winners also included APT which was crowned Best River Cruise Operator once

again, as well as taking home the award for Best Domestic Tour Operator.

Individual recognition went to P&O Cruises' Richard Waugh who walked away with the Best Sales Executive - Cruise prize, finally breaking through after being nominated three years in a row.

Capping off the achievements was Bicton Travel who took home the People's Choice: Retail Travel Agency of the Year award for the second year running.





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Spectrum of the Seas has to offer in the July issue of travelBulletin.

> **CLICK** to read trave|Bulletin

NCL brochure comp

NORWEGIAN Cruise Line (NCL) is marking the release of its Worldwide Cruising Guide for 2019-2022 by launching a competition to win prizes from a pool valued at \$2,000.

To be eligible to win, agents need to answer questions located in the brochure, with one prize to be given away daily over a five-day period.

Prizes on offer include a Bose Solo 5 TV Sound System, Apple Air Pods, an Amazon Echo Plus with Alexa, \$300 Visa gift cards and an Apple Watch Series 3, with a Taylors Wine Pack for daily runners up.

The comp kicks off today, with agents to head to NCL's Learn & Win microsite HERE to register and win.

To view the latest 2019-2022 brochure online, CLICK HERE.

Pandaw solo deal

PANDAW is currently offering savings of up to 10% and no single supplement for solo cruise guests on selected seven-night Lower Ganges river cruises between Apr and Oct 2020.

The Indian river sailing departs Kolkata on a roundtrip cruise visiting Baranagar, Murshidabad, Mayapur, and Matiari, and follows a push by Pandaw to capture more of the growing solo river cruise segment - more info HERE.

The fortunes of Waugh



IT WAS a case of third time's a charm for P&O Cruises' Richard Waugh, who was all smiles at the 2019 AFTA National Travel Industry Awards (NTIA) after breaking through to win the Best Sales Executive - Cruise honour.

The Queensland-based executive had been nominated for three years running, with a jubilant Waugh telling *CW* on the night the win "meant a lot".

"It means so much that what I'm doing up there in Queensland in regards to promoting cruise relationship building with the trade is actually what the trade is after," Waugh said.

"For the trade to have the support behind me to even just get nominated, being a finalist here really cements the fact that I am doing all I can to support the trade, support cruising and support P&O," he added.

Waugh also thanked his wife

who was at home with the couple's nine-month-old son.

"We were FaceTiming as we did the award there as well - that's pretty special to be able to share that moment," Waugh said.

Pictured: Express Travel Group Executive General Manager Ari Magoutis with beaming award winner Richard Waugh.

Virgin drip feeds

TO CELEBRATE National Ice Cream Day, Virgin Voyages has revealed further details about its onboard ice cream parlour called Lick Me Till Ice Cream.

The retro-style dessert attraction will offer Virgin's cruise passengers flavours such as Green Machine and Gianduiotto Chocolate, with the cruise line to offer new flavours daily, created by its ice cream artisans.

Further foodie attractions on board include The Test Kitchen and upscale Mexican restaurant Pink Agave.





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Sea trials completed



AURORA Expeditions' purpose-built expedition ship, the Greg Mortimer, has successfully completed its sea trials this week ahead of a scheduled inaugural voyage on 31 Oct to Antarctica.

The vessel underwent a comprehensive trial over the past five days, and according to the cruise line "surpassed engineer's speed, vibration and noise estimations".

"Our X-Bow means faster travel, lower fuel consumption, virtually no vibrations and disruption to wildlife, which is extremely important for the remote and wild destinations we travel to," said Aurora **Expeditions Managing Director** Robert Halfpenny.

The ship will sail a 12-day voyage departing Ushuaia for Antarctica on 31 Oct.

Pictured: The Greg Mortimer.

Harmony leaves early



AMERICAN Cruise Lines' upcoming riverboat, American Harmony, has successfully carried out its sea trials, departing America's Chesapeake Shipyard in Salisbury 23 days ahead of schedule.

The new 190-passenger vessel has now arrived in New Orleans in preparation for her upcoming 17 Aug inaugural cruise along the Mississippi River.

Slightly larger than her sister ship American Song, Harmony boasts the patent-pending opening bow and retractable gangway technology.

Further onboard features include a multi-storey glass atrium in the centre of the ship, six decks, all-balcony staterooms throughout the vessel, large Grand Suites, and a dining venue called The Back Porch Cafe.

Harmony will also arrive with some solid sustainability credentials, with the cruise line stating it will be powered by advanced environmentally friendly engines.

She will operate many of the American Cruise Line's various Mississippi River cruises for the remainder of 2019 and again in 2020, including the company's popular eight-day New Orleans round-trip itineraries.

Pictured: American Harmony.



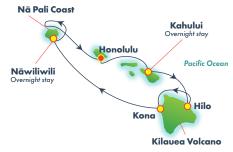
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Ponant info events

EXPEDITION cruise company Ponant has announced the dates for its next round of Explorer Series information events in Aug.

Six sessions will be held next month across Sydney (08 Aug), Melbourne (06 Aug) and Brisbane (27 Aug), with the line's cruise experts, Expedition Manager Mick Fogg and Expedition Leader Sandrine Erwin-Rose, to present to each group.

The info sessions will update the travel industry on its Arctic and eco-friendly expeditions.

Attendees can choose between either a 2pm or 6pm session, with agents encouraged to bring potential clients with them, on the basis that any sales commitments will be credited to ensure commissions.

Venue numbers are limited and registration is required to secure seats for agents and their clients.

For registration information, **CLICK HERE**.

Bob Wood recruits

SHORE excursion tour company The Bob Wood Group has announced two new appointments to its team, with Lidia Hume taking on the role of Business Development Manager - Sales, and Vikki Rabe appointed Operations Development Manager.

Hume will be responsible for building relationships with the trade and will work closely with Kiri Braid, GM - Sales & Client Communication.

Meanwhile, Rabe will use her previous experience at Cruise Traveller to help drive business and digital projects, working closely with Carmen Stevenson - General Manager Operations and Service Delivery.

Both roles will be based out of the company's Gold Coast office and build on the current growth trajectory experienced over the last 18 months.

The Royal treatment



ROYAL Caribbean International continued its mortgage on the Best Cruise Operator - Domestic Deployment prize at the NTIAs over the weekend.

The cruise line walked away with the prestigious honour for the fourth time in a row at the travel industry's night of nights, a run of success that Royal's Vice President and Managing Director Australia and NZ Susan Bonner attributed to the company's ability to remain innovative.

"For our team I believe it's

a validation of everything we do with the brand and the innovations that we deliver to the guest experience," Bonner said.

"I'd like to thank the entire team, it's our sales team, our marketing organisation, our revenue team - I don't think there's a single person that I would leave out, so I'll just say the entire team," she added.

Pictured: Royal's local chief Susan Bonner with Travellers Choice Managing Director Christian Hunter.





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Ship switched off

A CELEBRITY Cruises ship that departed from Seattle last week bound for Ketchikan, Alaska, was forced to return because of a power outage, according to an report by The Seattle Times.

The 4,321 passenger-Celebrity Solstice was escorted by the United States Coast Guard and was required to get a classified inspection before the ship could go back into

The vessel has since passed all of its safety checks and has departed for its next Alaska itinerary, which is scheduled to stop in Anchorage, Juneau, Tracy Arm Fjord, Skagway and Victoria.

Cruise Calendar

This week's port calls of cruise ships at various destinations around Australia and New Zealand.

SYDNEY

Carnival Spirit 22 Jul Pacific Explorer 22 Jul

BRISBANE

Pacific Dawn 27 Jul

CAIRNS

Pacific Explorer 26 Jul

DARWIN

Le Laperouse 22 Jul

Coral Adventurer 25 Jul

AUCKLAND

Pacific Aria **24 Jul**

FACE-2-FACE: Christine Gardiner

Business Development Manager at Silversea Expeditions.

1. What is the favourite part of your job?

Researching new destinations at Silversea Expeditions is always pushing the boundaries. We visit over 1,000 ports of call in the world - more than any other cruise line - so there's a lot to learn.

2. What is the key to success in the cruise industry?

Silversea has the best expedition team in the industry, they are a great resource for everything expedition.

3. What is the biggest challenge facing the industry?

For expedition cruising, climate change and environmental concerns.

4. Advice for up-and-comers?

Do plenty of research and take on learning for yourself, show some initiative.

5. What was your best famil?



When I took a group of agents to the Arctic on board Silver Cloud. We saw beluga whales, puffins and Arctic foxes, plus we had the added experience of witnessing the midnight sun - travelling as far as 80° north really is exceptional. Travelling with Silversea meant we had the bonus of a knowledgeable onboard expedition team, plus I could return from the day's activities to a lovely gin and tonic in my suite.

6. How do you wind down after a busy week?

A good glass of chardonnay or shiraz, while I plan my next travel destination.

7. The celebrity you would most like to cruise with?

Dr Birute Galdikas...hoping to join her on board Silver Discoverer on a Camp Leakey cruise in Jul this year.

Ecruising fly free

ECRUISING is offering free Economy flights from Australia on its Navigate the World - Elements of the Pacific package, which includes a two-night stay in San Francisco and a 120-night Regent Seven Seas Cruises voyage around the Pacific Rim on board Seven Seas Mariner.



WE ALWAYS suspected that there was something magical about the sea, but every so often a story comes along which proves the rule via a heartwarming tale.

Fifty years after Paul Gilmore poked a message inside a bottle and threw it into the Indian Ocean, this month it finally found a recipient - a nine-yearold boy named Jyah Elliott from South Australia.

But as excited as Jyah is to reply to the old communique, he'll have to wait for at least another few weeks as Gilmore is currently indisposed having fun somewhere else - would you know it, he's on a cruise trip!



Chimu turns to staff for its 15th birthday

SMALL ship cruise line Chimu Adventures has celebrated its 15th birthday by asking its staff to identify their favourite cruise

"Our people are the heartbeat of our existence...after all they are the ones who have tried and tested so much for Chimu," said Chimu co-Founder Greg Carter.

Long-serving employees put forward suggestions such as the 11day Discover Antarctica adventure priced from \$7,985pp, and the nine-day Highlights of Peru sailing from \$2,905pp - more info HERE.

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