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## PRIZE

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## HOW TO ENTER

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- Entry is open to Australian and New Zealand individual travel agencies
- Bookings must be made directly with NCL or through a supporting wholesale partner



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### Cruise Weekly today

TODAY'S CW has three pages of news plus a cover page from Norwegian Cruise Line.

### Seattle expansion

THE Port of Seattle is set to boost its cruise facilities, with a tender seeking a partner to develop and operate a new \$200m facility at Terminal 46 in time for the 2022 season.

## MSC changes the guard

MSC Cruises today announced the appointment of Alessandro Guerreri as the new Managing Director of its business in Australasia (CW breaking news).

Guerreri (pictured right) has relocated to the local office from MSC Cruises headquarters in Geneva, Switzerland where he was most recently Business Unit Director of On Board Retail, Casino, Spa, Photo and Other Revenues.

He steps into the shoes of Lynne Clarke (right) who has been MD Australasia since MSC established its Sydney-based regional office nine years ago.

Clarke will take the newly created role of MSC Chairman, Australasia, with responsibility for the line's "relationships with local institutions, maritime relevant entities and other stakeholders".

MSC Cruises VP of Global Sales, Achille Staiano, said "the appointment of a member of the company's senior management team from Geneva to lead MSC Cruises' business across Australia and New Zealand is meant to support creating an ever stronger link between MSC Cruises' central functions and the local market".

He said the move would further strengthen relationships with the local travel trade to maximise opportunities to grow Australasian passengers to the overall guest mix on board MSC's current and future fleet.

Staiano also hailed Clarke's long-term commitment and dedication



to MSC Cruises.

"Over the last nine years she has worked hard to raise our brand's awareness in the Australasian market, turning MSC Cruises into a well-known brand".

MSC is currently in the middle of a massive fleet expansion program, with 17 new next generation vessels to be added by 2027, bringing the line's total annual capacity to more than 5.5 million guests.

MEANWHILE MSC also today finalised contracts for the construction of four of those vessels which will operate as a separate luxury sub-brand, confirming a memorandum of agreement with Fincantieri last Oct (TD 19 Oct 2018).

The first of the new luxury MSC ships will be delivered in 2023.

### Win a Hawai'i trip!

NORWEGIAN Cruise Line is partnering with Hawai'i Tourism Oceania to give away a once-in-a-lifetime trip to Hawai'i.

The top 15 individual travel agencies in Australia selling NCL will win a 7 day cruise aboard *Pride of America* along with a fabulous pre and post cruise land program - see the cover page for entry details.

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# CRUISE

WEEKLY

Friday 15th March 2019

WA agents get LIVE with CLIA



## Evergreen Croatia

**EVERGREEN** Cruises & Tours has launched a new eight day "Pearls of North Dalmatia" cruise, as part of an expanded Croatia program based on exclusive charters of two new luxury yachts.

Evergreen is using the *MS Swallow* and the brand new *MS Lastavica* which will debut in 2020, with both ships having 18 modern en-suite cabins.

There's a rooftop Jacuzzi, sun deck and swim platform, with the Evergreen programs including 15 meals while cruising plus wine and beer with lunch and dinner.

On-board wifi, airport transfers, tipping, gratuities, port taxes and charges and unique "You're Invited" local experiences are also featured, with prices starting at \$3,370 per person - for more information call 1300 383 747.

## Two Vikings here

**VIKING** Cruises has marked a milestone this week, with two of its ocean ships simultaneously sailing in local waters for the first time.

*Viking Orion*, which has spent just over three months home-porting in Australia as it cruised between Sydney and Auckland, has been joined by *Viking Sun* which is currently sailing Viking's 128-day 2019 World Cruise itinerary.

"Viking has six ocean ships at present, and having two of those ships in Australian waters at the same time is exciting for us as a business," said Jane Moggridge, Viking's GM Marketing & Comms.

"It really demonstrates just how fast the cruise market is growing in both Australia and New Zealand, and how dedicated we are to the region," she said.

**CRUISE** Lines International Association (CLIA) Australasia headed west this week to kick off its expanded CLIA LIVE travel agent training series.

Scores of agents joined the first event held in Perth on Tue and Wed, which was the first of six sessions scheduled across Australia and NZ this year.

CLIA LIVE provides an opportunity for consultants to learn about multiple cruise lines in a single forum, with a packed program featuring representatives from CLIA member ocean, river and expedition cruise lines.

The key theme of this year's seminars is matching clients to the brand that suits them best,

with the next CLIA LIVE event to take place in Adelaide on 02 and 03 Apr, with a few spaces still remaining.

Events planned for Sydney, Brisbane and Auckland in Apr and May are already sold out, while there are still tickets available for the final CLIA LIVE for this year to be held in Melbourne in Sep - more info at [cruising.org.au](http://cruising.org.au).

**Pictured** at the Perth session this week are, from left: Peter Kollar, CLIA; Debra Andrews, Pauline Haldane and Jodie Everett of MTA Mobile Travel Agents; Marita Nusic from CLIA; Lee Van Dongen of Bicton Travel; Jessica Hill and Misha Treasure from Cathie Rice Travel; and Gina Maitland of MTA.



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WEEKLY

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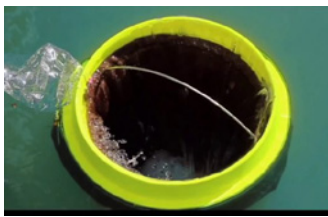
**TWO** Western Australian entrepreneurs have attracted worldwide attention after inventing a unique "floating rubbish bin" which literally sucks plastic and other garbage out of the ocean.

Andrew Turton and Pete Ceglinski have created a commercial version of their Seabin after a successful crowd-funding campaign, with Perth's City of Cockburn the first WA council to buy one.

The Perth Seabin, which has been installed at the Port Coogee Marina, is emptied daily and the rubbish is analysed, with the ABC reporting it recently collected 3 kilograms of jetsam in just 24 hours.

The device has also been sold as far afield as New Zealand and Northern Ireland.

A video showcasing the innovative solution is online at [cruiseweekly.com.au/videos](http://cruiseweekly.com.au/videos).



## Dream team showcase



**TWO** members of Sydney's Dream Cruises team are currently onboard *Genting Dream* with a group of travel agents from Cruiseco, Cruise Sale Finder and MTA - Mobile Travel Agents.

Dream Cruises Sales Managers, Melanie Carrazza and Andrew Loving, are escorting the family group on a five-night cruise from

Singapore.

The group is pictured here at Port Klang (Kuala Lumpur) on Mon: Melanie Carrazza, Dream Cruises; Christine McKerrell; Lauren Kelly; Penny Bennett; Andy Loving, Dream Cruises; Mandy Patterson; Simone Borstelj; David Fraser; Kirsty Jensen and Elizabeth Keller.

## Splendor's new culinary offerings

**CARNIVAL** Cruise Line has unveiled the dining options aboard the *Carnival Splendor* which will arrive in Australia in Dec this year.

Four eateries new to the local market will be on offer, including Masala Tiger, Fahrenheit 555, Pizzeria del Capitano and Seafood Shack, along with "exciting updates to restaurants Aussies already know and love," according to Carnival VP Jennifer Vandekreeke.

"Delicious dining is a core part of every guest's cruise holiday experience...while planning for *Carnival Splendor's* entry into the Australian market, fresh, delicious and varied dining options was top of our list," she said. *Splendor* will be the newest and largest ship to homeport year round in Australia when she debuts - [carnival.com.au](http://carnival.com.au).

## Mystic godmother

**FLEDGLING** expedition cruise company Mystic Cruises has announced that supermodel and former French First Lady, Carla Bruni, will be the godmother of its first ship, the *MS World Explorer*.

The ship is scheduled to debut on 06 Apr 2019 in Portugal, with Mystic Cruises set to offer "luxury cruises and expeditions in the four corners of the world".

The Portuguese cruise line has already commissioned several more ships for its fleet, with two more to be delivered in 2020 and 2021.

Mystic Cruises has also just opened its first US office.

## Sunsail discounts

**SUNSAIL** and The Moorings are offering savings of 20% on Phuket yacht charters.

Private yachts can be organised to cruise from Phuket to Krabi, Phi Phi, Koh Lanta and more, with both sail and power yacht charters discounted up to 30 Nov 2019.

Other offers include 15% off 2019 charters in Croatia, Greece, Spain, Tahiti and the British Virgin Islands - more info on 1800 803 988.

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### EDITORIAL

**Editor in Chief and Publisher** – Bruce Piper  
**Contributors** – Adam Bishop, Sarah Fairburn, Jasmine O'Donoghue, Anastasia Prikhodko  
[info@cruiseweekly.com.au](mailto:info@cruiseweekly.com.au)

### ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Melanie Tchakmadjian  
[advertising@cruiseweekly.com.au](mailto:advertising@cruiseweekly.com.au)

### BUSINESS MANAGER

Jenny Piper  
[accounts@cruiseweekly.com.au](mailto:accounts@cruiseweekly.com.au)

Suite 1, Level 2, 64 Talavera Rd  
Macquarie Park NSW 2113 Australia  
PO Box 1010 Epping NSW 1710 Australia  
Tel: 1300 799 220 (+61 2 8007 6760)

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