



cruiseweekly.com.au cruiseweekly.co.nz

Tuesday 10th March 2020

Silversea protects

SILVERSEA Cruises has taken additional steps to reassure the travel industry, introducing a new policy protecting travel agent commissions on cancelled cruise bookings departing between 09 Mar and 31 Jul.

The update is in addition to its parent Royal Caribbean recently introducing its Cruise with Confidence program (CW 09 Mar), offering cancellations up to 48 hours prior to cruises leaving before 31 Jul.

Silversea revealed agents will now retain any commissions already paid, in addition to paying commissions on bookings that are cancelled between 09 Mar and 31 Jul after they were paid in full, and provided the cancellation is made more than 48 hours prior to embarkation.

For further info, **CLICK HERE**.

DFAT issues caution over int'l cruising

THE Australian Department of Foreign Affairs and Trade (DFAT) has advised Aussie travellers to temporarily "reconsider" taking an overseas cruise following disruptions caused by COVID-19 (CW breaking news).

The renewed advice expressed specific concern for those with underlying health issues, urging those in doubt to consult a doctor prior to taking a cruise.

"Disruptions to cruise ship itineraries due to COVID-19 can have significant consequences for travellers, the situation is fluid and you can expect further disruptions," DFAT warned.

The government agency also added that any traveller who becomes affected by COVID-19 issues on board a ship should not rely upon the Australian Govt to organise repatriation.

Despite the heightened advice, DFAT also highlighted the strong



measures the cruise industry has implemented to protect the health and safety of passengers, including stricter medical screening protocols, and the denial of any person who has travelled in countries significantly affected by the virus in the 14 days prior to embarkation.

Responding to the updated advice, Cruise Lines International Association (CLIA) said it was continuing to focus on the safety of cruise pax in an industry largely unaffected by the outbreak.

"The cruise industry has

committed to do even more to protect guests, crew and the communities where ships sail," a CLIA spokesperson said.

"The majority of more than 270 cruise ships globally continue to operate unaffected by the virus but with important precautions in place."

Cruise Weekly today

Cruise Weekly today features three pages of all the latest cruise industry news plus a full page from Travel Trade Recruitment.





Tuesday 10th March 2020

Carnival responds

CARNIVAL Australia has told *Cruise Weekly* that upgraded travel advice from DFAT regarding international cruising (see **p1**) was "disappointing", but that ultimately travellers would make their own decision on whether to take a cruise.

The cruise line also believes that its range of local cruise itineraries will continue to be well subscribed by Aussie cruisers.

"Cruising remains one of the most attractive holiday options available in Australia and New Zealand, and our mix of domestic and South Pacific itineraries remains low risk," a spokesperson for Carnival said.

Carnival has also moved to strengthen its health protocols.

"To maintain a healthy onboard environment, we have enhanced health screening protocols and other measures based on the best Australian and international public health advice".

Ponant welcomes

PONANT has doubled its Welcome Offer so that guests can now save up to \$800 per passenger on all 2020 cruises.

The promotion ends 21 Mar and is only available for a first cruise booked with the line.

Regent updates

REGENT Seven Seas Cruises has enhanced its Regent Reassurance policy, with guests now able to cancel up to 48 hours prior to cruise departures before 30 Sep.

Full cruise credits will be allocated for rescheduled bookings, which can be applied to any voyage embarking by 31 Dec, 2022.

Bookings made under the Regent Reassurance program will have their commission protected and paid in full.

Read the full details HERE.





Cunard remembers Sydney



CUNARD'S flagship Queen Mary 2 took some time to reflect in Sydney Harbour recently, marking 80 years since her trailblazing predecessor Queen Mary visited the city's waters (pictured inset).

The original *Queen Mary* was in Sydney due to far more austere circumstances, ferrying Australia's military forces to the Middle East during World War 2.

She was even painted in a wartime grey coating, a far cry from Cunard's distinctive red and white livery that demarcates its fleet today.

But it wasn't all about looking back at the past, with *Queen Mary 2* in the country to visit a range of additional local destinations, after calls in Asia were cancelled due to travel restrictions and port closures

caused by COVID-19.
View the cruise line's newly added Aussie sailings **HERE**.

Princess is tested

PRINCESS Cruises' Caribbean Princess has received a no-sail order from the US Centers for Disease Control and Prevention and is headed back to American waters to test two crew members for COVID-19, The Miami Herald reports.

The ship is currently on a 10-day cruise out of Port Everglades, & has cancelled a planned call to Grand Cayman.



CLIENTS IN 2020 WITH CONFIDENCE



RESCHEDULE & RECEIVE A FUTURE CRUISE CREDIT

BONUS 4% COMMISSION ON 2020 DEPARTURES*

PACK THESE OFFERS!

FREE WIFI + MORE*

FREE WIFI + MORE

CLICK HERE FOR DETAILS

*Terms and Conditions apply



Tuesday 10th March 2020



A cruise in the Galapagos offers wildlife encounters like nowhere on earth. Read more in the March issue of travelBulletin.

> **CLICK** to read trave|Bulletin

Disruptions in Italy

CRUISE ships are being blocked from docking at a number of ports in Italy as the European nation reels from the spread of COVID-19 over the past week, according to the BBC.

The country has seen confirmed cases spike by 24% in a matter of days, leading to tougher travel restrictions to curb infections.

CLIA members have implemented enhanced protocols for guests who have travelled to Italian municipalities that have been subject to govt quarantine.



PERHAPS one of the greatest fictitious sailors of them all is Captain Jack Sparrow, the self-seeking anti-hero from the globally popular Pirates of the Caribbean film franchise.

But did you know that Robert De Niro was initially offered the role? Or that Aussie actor Hugh Jackman was the screenwriter's muse when drafting most of Sparrow's dialogue?

Neither did we, but the net is rife with these little gems, so here are a few more to enjoy.

Johnny Depp actually steered The Black Pearl while filming, and the actor also made one of the pirate's on-screen tattoos permanent - you're welcome.



Crystal cancellation

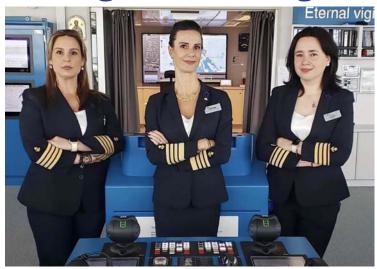
CRYSTAL Cruises has revised its cancellation policy to allow guests to opt out of cruises up to seven days prior to departing, and receive a full cruise credit for any sailing through to the end of 2022.

The cruise line has also implemented a new reduced deposit program, with only \$100pp required for sailings of up to 13 nights, \$200pp for cruises of between 14 and 21 nights, and \$500pp for voyages of 22 days or longer.

Previously, Crystal required 25% of the total cruise deposit.

The line is also now more flexible with final payments, cutting the deadline from 120 to 90 days prior to departure.

Sailing to new heights



FORMING part of its Bridge the Gap initiative, Celebrity Cruises recently embarked on its first cruise featuring an all female

bridge and hotel officer team.

The voyage set sail on International Women's Day (08 Mar) aboard Celebrity Edge, and included a dedicated speaker's series, networking opportunities, and documentary screenings on the topics of female empowerment.

Sailing roundtrip from Fort Lauderdale, the trailblazing voyage was skippered by Kate McCue (pictured centre), the first American female cruise ship Captain, flanked by two other key members of the crew.

Travel Daily

SIGN UP FOR NRL **FOOTY TIPPING**

Prizes include flights to Europe with Emirates and weekly travel vouchers from Expedia

ENTER NOW





Sail in the holidays

PAUL Gauguin Cruises has introduced a 14-night pre-Christmas/New Year cruise of the Marquesas, Tuamotus and Society Islands.

The voyage features visits to French Polynesia's Fakarava, Fatu Hiva, Hiva Oa, Tahuata, Nuku Hiva, Huahine, Bora Bora, and Papeete in Tahiti.



cruiseweekly.com.au cruiseweekly.co.nz

Cruise Weekly is part of the Business Publishing Group family of

Cruise Weekly is Australasia's leading travel industry cruise publication.

Editor in Chief and Publisher - Bruce Piper

Contributors – Adam Bishop, Jasmine Hanna, Nicholas O'Donoghue, Myles Stedman, Janie Medbury info@cruiseweekly.com.au info@cruiseweekly.co.nz

ADVERTISING AND MARKETING

Sean Harrigan, Hoda Alzubaidi and Isabelle Shelden

advertising@cruiseweekly.com.au advertising@cruiseweekly.co.nz

BUSINESS MANAGER Jenny Piper

accounts@cruiseweekly.com.au

Suite 1, Level 2, 64 Talavera Rd Macquarie Park NSW 2113 Australia PO Box 1010 Epping NSW 1710 Australia Tel: (AU) +61 2 8007 6760 or (NZ) 0800 799 220 Tel: (Int'l) 1300 799 220

Every Thu we publish our consumer newsletter -Travel & Cruise Weekly - sign up free at www.travelandcruiseweekly.com.au.



Cruise Weekly is a publication of Cruise Weekly Pty Ltd ABN 73 123 041 485. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of the newsletter no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



Working in partnership with the Australian Travel Industry

Corporate Group Air Consultant

Mascot, SYD, \$70k + Super, Ref: 4147PE1

If you have worked on group air before then this new role is an exciting opportunity for you to earn top \$\$ working for an award winning corporate travel agency as their group air specialist. Working Monday to Friday only, this company believes in work life balance and ensures that they can assist their staff in mapping out their career path through internal promotion, sitting within a boutique corporate office. No day will be the same and you will be rewarded for your hard work.

For more information please call Paul on (02) 9119 8744 or click APPLY now.

Leisure Travel Consultant

Sydney CBD, Amazing Package, Ref: 4377SB1

Make the move to this award winning travel agency within the CBD. Offering, Monday to Friday, no late nights with a supportive team. This role is perfect to get your work life balance back. I am seeking an experienced travel agent with a minimum of two years' experience to fill this role. With the ability to create customised travel itineraries. This fast paced, luxury travel agency offers a competitive salary and uncapped commission. This role will not last long. APPLY NOW!!

For more information please call Sam on (02) 9119 8744 or click APPLY now.

Travel Consultant

Perth, Competitive + Great Bonuses, Ref: 2767SJ1

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based in the stunning Perth area. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be a team player and well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For more information please call Sarah on (08) 6365 4313 or click **APPLY** now.

Senior Luxury Travel Consultant

MEL, Attractive Package, Ref: 4385AO1

Are you a travel consultant who has a passion for selling luxury products and providing exceptional customer service? We are currently looking for an experienced travel consultant, working in a very successful boutique retail agency in Melbourne's South East Suburbs. Work alongside industry professionals, while providing your expert destination knowledge to a repeat cliental base. Fantastic opportunity to work in a successful agency. Monday-Friday, get your weekends back!

For more information please call Ashleigh on (03) 9988 0616 or click APPLY now.

Business Development Partnership Manager

Sydney \$75k + Bonuses, Ref: 3216RL1

We are seeking a Business Development Partnership Manager who is responsible for generating growth through the ongoing recruitment of new customers. This role is Sydney based and responsible for whole of NSW region. The successful candidate would possess 5yrs experience in new business development and a proven track record in successful business relationship management. Extensive travel industry experience and exposure is a must. Self driven go getters please apply within for this opportunity.

For more information please call Ronny on (02) 9119 8744 or click APPLY now.

Business Development Manager

Sydney, \$80k + Commission, Ref: 7891AJ3

Join a market leader in Travel as a BDM, growing your network and displaying the benefits of a specialist company offering a comprehensive travel management service to potential clients. You will be a confident and experienced Hunter, able to identify new business opportunities and excel at getting new business over the line. Representing such a highly-regarded company within the industry, you will have no issues converting new clients and enjoying the high commissions that come with this.

For more information please call Antony on (02) 9119 8744 or click APPLY now.

Luxury Travel Consultant

Townsville, Competitive, Ref: 2768SJ21

A new position has opened in Townsville for an experienced travel consultant looking to focus on high end bookings. This busy working environment with a friendly team are offering a highly competitive salary package and uncapped earnings. A loyal clientele following providing repeat bookings and supportive management makes this a sought after position. I am looking for current travel industry experience and a positive attitude. We are commencing interviews immediately so don't miss out!

For more information please call Sarah on (07) 3123 6107 or click **APPLY** now.

Hotel Sales Executive

West MEL, Attractive Package, Ref: 3331AB1

My clients are well known and have a strong brand presence through AUS/NZ. They are seeking a Sales Exec to join the team and help launch the business further. Do you have strong sales skills within the retail or corporate space and looking to move into the exciting world of hospitality? Get your weekends back, and enjoy the mix of office and on the road work. You'll be rewarded with an attractive package, and have access to the company car to make client meetings. Contact me ASAP & APPLY NOW!

For more information please call Anisha on (03) 9988 0616 or click APPLY now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch









