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CRUISE WEEKLY

Tuesday 11 Nov 2014

Two days of RCI deals

ROYAL Caribbean has today launched its first-ever 48-hour flash sale, with "never to be repeated" fares on select 2014 departures on its Australian ships.

The sale kicked off at 9:59am today and runs to the same time on Thu morning, with fares from \$58 per day for a 12-night sailing.

Headlining the sale is the 12-night South Pacific & Fiji cruise onboard *Rhapsody of the Seas*, departing on 25 Nov 2014, priced from \$699pp twin share.

Other voyages include an 11-night New Zealand sailing on *Voyager of the Seas*, which is priced from \$999pp twin share.

MSC Born in the Med

EUROPEAN cruise line MSC Cruises has released an updated 2015-16 program to the trade.

Available to order from TIFS now, the brochure features the line's heartland of Mediterranean cruising as well as seasonal jaunts to the Norwegian Fjords, Baltic, Caribbean, South America, Africa, the Arabian Peninsula and more.

MSC Cruises managing director Australia Lynne Clark said the line "has never forgotten [its] roots and are proud to remain a family company with a history for mastering the sea."

Departures featured in the guide run to Nov 2016, detailing inclusive programs which reward longer bookings with free shore excursions, 30% discount on laundry & prepaid drink packages.

QH unveil Cruise Achievers

QANTAS Holidays has launched a revamped version of its popular Cruise Legends scheme with a new, dedicated Cruise Achievers program as a subset of its annual Global Achievers rewards.

The new program was unveiled over the weekend in Queenstown by Qantas Holidays/Viva! Holidays head of sales Fiona Dalton as part of the 2014 Global Achievers Gala Dinner at Soho Estate Winery.

Already in effect, the new Cruise Achievers program will see the Top 20 consultants selling through The Cruise Team invited to attend the 2015 Global Achievers event. To be held in Australia late next

year, a more specific location will be announced in coming weeks.

"Not only will those cruise consultants also be invited to the Global Achievers gala dinner, but they will be rewarded with a fabulous group cruise departure to be announced later this year," Dalton told delegates at the event.

"It makes sense that Cruise Achievers will replace the current Cruise Legends program across our wholesale brands."

The final class of Cruise Legends top-sellers will soon be travelling

Quantum sails into NY

ROYAL Caribbean's new flagship *Quantum of the Seas* overnight cruised into Cape Liberty harbour. Christening ceremonies will take

place on 14 Nov, to be hosted by godmother Kristen Chenoweth.

to New York to board *Quantum of the Seas* as their rewards trip.

Cruise revenue sold through The Cruise Team will not count toward the Global Achievers revenue, Dalton added, but will be counted separately to ensure no barriers are put in place for agents who do not specialise in cruising.

Announced to great excitement from the gathered agents, Dalton said The Cruise Team had recently doubled its operational resources, resulting in a significant reduction in average cruise call wait times.

"We hope you'll come back and try us again for cruise because we've turned the corner, and improvements we are making within the cruise operation genuinely feel sustainable."

The announcement comes just a week after Qantas Holidays rolled out its 24/7 emergency customer care phone line available via a single phone number for clients of all brands to call if required.

New APT SuperDeals

APT is getting into the festive spirit early, with a new range of SuperDeals on sale for European river cruises booked by 15 Dec.

Among the range is a new 'Fly Premium Economy' air offer of \$1,795 or 'Fly Business Class' from \$4,895 per person, valid on departures from 01 Mar to 05 Apr and 01 Oct to 31 Dec.

Airfares travel with Lufthansa and are inclusive of air taxes.

Massive CW today!

Cruise Weekly today features three pages of all the latest cruise industry news & photos, a **front full page from JITO** and full pages of **AA Appointments** jobs and the new **CW** app.



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Asia Cruise Assn into CLIA



Carnival returns to NZ

CARNIVAL Cruise Lines will return to New Zealand next year, launching two new departures in response to customer feedback.

Two sailings from Sydney on *Carnival Legend* & *Carnival Spirit* to the North Island will visit the Bay of Islands, Auckland, Napier, Tauranga and Wellington, leaving on 30 Dec 2015 and 12 Feb 2016.

Further, a new 11-day Christmas Cruise to Qld departing on 20 Dec 2015 has also been added. **CRUISE** Lines International Association is further expanding its global reach, announcing today the formation of two new branches in CLIA Southeast Asia and CLIA North Asia.

The move is described as a "significant transition for the Asia Cruise Association," which has spearheaded cruising growth in the region since it was created in 2009 under founding chairman,

Cruise lines staying in Russia

A NUMBER of river cruise lines selling prominently in the Australia market have opted to carry on with operations in Russia next year despite APT's decision to suspend the region (*CW* Thu).

Viking River Cruises, Uniworld &



Winter 2016 program voyages between 16 Oct & 15 Dec 2014

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*For full terms and conditions visit www.wlcl.com.au or www.wlcl.co.nz Scenic Tours have all told *Cruise Weekly* they are continuing to keep an eye on developments in the region but will proceed with their programs, although some have been reduced in scale.

While Ukraine voyages remain cancelled for the rest of the year, Viking River Cruises says demand for its 2014 Russia sailings is strong, with five of its river ships "all but sold out".

"At this point Viking is selling 2015 departures, and we are currently planning on operating three vessels," the line said.

"Should we see consumer demand beyond the currently planned three vessels we will add ships back into deployment."

Scenic Tours general manager product Aleisha Fittler said some of the line's 2015 dates have been consolidated due to a decrease in enquiries, however cruises will take place in May and Jun 2015.

Uniworld Boutique River Cruises general manager John Molinaro said the line had also scaled back its Russian schedule for 2015 but "good interest" was still coming in from agents and consumers.

The line will run four departures of its 13-day Imperial Waterways of Russia itinerary next year.

"Our Russian river cruise has previously been one of our best-selling itineraries so we will continue to observe activity in the region and hope that we can return to normal operations in 2016," Molinaro added. the late Rama Rebbapragada of Royal Caribbean Cruise Lines.

CLIA Southeast Asia will be chaired by Carnival Australia ceo Ann Sherry, with board members including Carnival Asia executives Paul Chong and William Harber.

Jennifer Yap, Royal Caribbean's md for Singapore and Southeast Asia, will be the body's secretary.

Royal Caribbean managing director Asia China, Dr Zinan Liu will chair CLIA North Asia, focusing on infrastructure, advocacy and "the promotion of cruise to travel industry communities in the region".

CLIA ceo Christine Duffy said the transition of the Asia Cruise Association into CLIA Southeast Asia and CLIA North Asia was perfectly timed as Asia "comes to the forefront as one of the world's most dynamic emerging regions for cruise".

"CLIA member cruise lines are already deploying more ships in Asia, opening up more destinations and customising their onboard offerings to cater to their Asian guests," she said.

Celebrity sails to UAE

A HOST of brand new ports and new 'Signature Event Sailings' highlight the new 2016/17 global deployment from Celebrity Cruises, announced overnight.

Themed sailings taking pax to Mardi Gras in New Orleans, the Cannes Film Festival and Carnival in Rio de Janeiro are also on offer.

For the first time, the line will operate round-trip sailings from Abu Dhabi to ports including Mumbai, India - one of 37 new cruises from May 2016 - Apr 2017.

In addition to the UAE capital, six other ports in New Zealand, Denmark, Iceland, Japan, Oman & Thailand will join the network.

Double overnight stays will also be expanded to eight new ports in Bangkok, Beijing, Dubai, New Orleans and St Petersburg.

More details about the season will be released in coming weeks.

CMV river guide out

CRUISE & Maritime Voyages has launched its 2015 European River Cruises of Distinction brochure, featuring departures from 19 Apr to 09 Oct 2015.

Eighteen itineraries are on offer, departing from six European ports on three premium vessels.



MOVEMBER will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not to late to join - register at au.movember.com (add your company name after your name and choose to join the Amadeus IT Pacific team).

Email your before and after pics and progress updates to mocomp@traveldaily.com.au and we will showcase them on Facebook and in *Cruise Weekly*. Get involved as an Amadeus Mo Bro! Click HERE to learn more about the program.

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The Love Boat cast ring in Regal



LUMINARIES of American television history came together late last week to join Princess Cruises in officially naming its new vessel Regal Princess. In the spirit of the line's long association with The Love Boat,



INVENTORS and dreamers are always coming up with new ways for the uber-wealthy to part with their cash, the latest being an underwater sportscar.

The Submarine Sports Car is inspired by - who else - James Bond's Submarine Lotus in The Spy Who Loved Me, and can travel underwater at up to 75mph, powered by an electric engine, propellers, two water jets and rotating steering arms.

Priced from £1.2 million, the amphibious vehicle also comes with scuba tanks and diving regulators allowing two people to stay underwater for up to an hour at a time.

MEANWHILE, P&O Cruises has debuted its 'Earthlings' TV advertising campaign across Australia - CLICK HERE to view. the entire original cast reunited to participate in the ceremony along with 25 other guest stars including Florence Henderson, Frank Sinatra Jnr, Jamie Farr, Rich Little, Joan Van Ark & many more.

Led by Captain Stubing himself, the cast pulled a lever which sent 50 bottles of champagne smashing against the ship's hull - the occasion also serving to launch Princess Cruises' 50th anniversary - along with a giant bottle to mark ongoing success.

The Love Boat cast, pictured above, comprised Gavin MacLeod, Fred Grandy, Ted Lange, Bernie Kopell, Lauren Tewes and Jill Whelan.

Costa Cruises cares

COSTA Crociere has founded its own independently run humanitarian organisation to carry out social & environmental projects in the areas it operates.

The Costa Crociere Foundation formalises the work the line has been involved in for some time to engage with local communities and encouraging philathropic

initiatives and volunteering. Assisting homeless populations in Genoa, Italy has been identified as one of the organisation's pilot projects, Costa said.

Back where it began

SEABOURN Spirit and Seabourn Legend will return to the setting of their maiden seasons more than 20 years ago as both ships operate their final months as part of the fleet in the Caribbean.

The ships' final voyages will incorporate a number of special Seabourn events including the popular 'Caviar in the Surf' and 'Marina Day' over the season.

Windstar Cruises will take possession of the ships next Apr.

Dwain Wall to depart

CLIA North America has begun the recruitment process for a new agent & trade relations manager after announcing the departure of Dwain Wall barely a year after beginning with the organisation. President and ceo Christine

Duffy thanked Wall for his efforts in redesigning the travel agent & agency membership programs.

Former Regent Cruise Lines ceo Mark Conroy will take over Wall's duties during the hiring process.

8 Seasons now sailing

SYDNEY Harbour operator Fantasea Adventure Cruising has added a new 24-metre catamaran to its fleet, with the vessel dubbed 'Fantasea 8 Seasons'.

The new addition offers capacity for up to 195 people and will also be available for conference hire.

Mein Schiff 4 casino

CENTURY Casinos has been selected to operate a new gaming facility onboard German line TUI Cruises' new vessel Mein Schiff 4, currently in construction and due to begin operations in Jun 2015.

Marketing recruitee

NORWEGIAN cruise and polar operator Hurtigruten has hired Monika Hauge Nordgård as its new global marketing manager.

Based in the company's global headquarters in Oslo, Nordgård will work closely with the line's other offices in Hamburg, Paris, London and Seattle and oversee global promotional activities.



Cruise Calendar	
This week's port calls of cruise ships at various destinations around Australia and New Zealand.	
SYDNEY Celebrity Century Sun Princess Amsterdam Carnival Legend	11 Nov 12 Nov 14 Nov 14 Nov
Rhapsody of the S Diamond Princess MELBOURNE	eas 15 Nov
Radiance of the So Celebrity Century Dawn Princess Volendam	eas 12 Nov 13 Nov 15 Nov 16 Nov
BRISBANE Pacific Dawn	15 Nov
PORT DOUGLAS Diamond Princess	12 Nov
ADELAIDE Volendam Volendam Celebrity Century Celebrity Century HOBART Oosterdam	13 Nov 14 Nov 15 Nov 16 Nov 17 Nov
PICTON Oosterdam	11 Nov
AKAROA Celebrity Solstice Oosterdam Sun Princess Radiance of the So	11 Nov 12 Nov 17 Nov eas 17 Nov
FIORDLAND Dawn Princess Oosterdam Sun Princess Radiance of the So	12 Nov 14 Nov 15 Nov 26 15 Nov
WELLINGTON Celebrity Solstice Sea Princess	12 Nov 17 Nov
TAURANGA Crystal Symphony Celebrity Solstice Sea Princess Celebrity Solstice	 14 Nov 14 Nov 15 Nov 17 Nov
AUCKLAND Crystal Symphony Sea Princess Celebrity Solstice	 13 Nov 14 Nov 15 Nov
NAPIER Crystal Symphony Sea Princess	7 16 Nov 16 Nov

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Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Editors: Bruce Piper and Matt Lennon info@cruiseweekly.com.au

Business Manager: Jenny Piper accounts@cruiseweeklv.com.au

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Travel Daily

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Pharmacy



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