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Cruise Weekly today

CRUISE Weekly today features four pages of all the latest cruise industry news plus a front cover wrap from NCL and full pages from:

- Tauck
- Travel Trade Recruitment

Auckland Harbour's mooring struggles

PLANS to build a 90m fixed gangway and two 15m by 15m concrete mooring structures fixed to the seabed of Auckland Harbour to cater for larger cruise ships have come under attack after scores of protesters took to Queens Wharf last week to oppose the construction.

Under the current arrangement, ships larger than 294m long are unable to enter the wharf.

The NZ\$10m project, which would extend the existing berthing options for cruise liners, would allow ships of up to 362m long to berth at the wharf, however the plans have left locals unimpressed with the "incremental attack" on the harbour.

The New Zealand Cruise Association has spoken out about the issue, stating that Auckland's "lack of infrastructure" to support larger ships is causing the city to



"miss out on cruise business."

"Large cruise ships bring significant economic benefits to Auckland and New Zealand - if Auckland misses out, so do the regions," the Association said.

"The proposed mooring structures are an interim measure that will satisfy the infrastructure requirements of the cruise industry until a new, larger berth

is built, which is expected to take at least another 10 to 15 years."

Ports of Auckland has had to decline 22 ships this season due to inadequate infrastructure, and cruise industry members are being encouraged to be vocal in their support of the mooring application.

Pictured: Ships berthed in Auckland Harbour.

Feel Free with NCL

NORWEGIAN Cruise Line is today promoting its range of European itineraries, offering guests the chance to choose up to five free offers plus US\$100 free on board credit when booking an Oceanview room or above.

Highlights include a seven-day Western Mediterranean cruise from Barcelona, and a seven-day Greek Isles experience departing Venice.

For more information on the deal, see the **cover page** of today's *Cruise Weekly*.

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*Further terms and conditions apply, see rssc.com

CRUISE

WEEKLY

Wednesday 13th March 2019

Travel Daily presents



Sustainability SUMMIT

Register for earlybird tickets now

CLIA LIVE sessions

CRUISE Lines International Association (CLIA) Australasia has officially kicked off its expanded CLIA LIVE travel agent training series, with dozens of members attending the first event in Perth on Tue.

The two-day session was the first of six scheduled events to be held around Australia and New Zealand, offering a "packed program" including representatives from global ocean, river and expedition cruise lines.

Upcoming dates include Adelaide on 02-03 Apr; Sydney from 09-10 Apr; Auckland from 07-18 May, and Melbourne from 18-19 Sep.

[CLICK HERE](#) to find out more.

Scenic winners

SCENIC has announced the winners of its competition to launch the new global e-learning platform, Scenic Agent Academy.

State and Territory winners of \$1,000 rewards points included Chantelle Swift from Helloworld Lake Haven; Jessica Driessen, Helloworld Travel Gladstone; Kelsey Hicks, Travel & Cruise Yarrowonga; Lorien Everett, Phil Hoffmann Travel/Glenelg Cruise; Ngahuia Parata, Travel Key Leederville; and Louella Horne, RACT Travel Kingston.

Access the Academy [HERE](#).

P&O anchors Maroons



P&O Cruises has joined forces with the Queensland Rugby League Maroons as its major partner for the next two years.

The tie-up, which aims to "create unique and rewarding fan experiences" for locals, was announced at a special event on board *Pacific Aria* last Fri, with P&O Vice President Sales and Marketing Ryan Taibel taking to the stage alongside Queensland Rugby League (QRL) MD Robert Moore and recently retired player Sam Thaiday.

"Queenslanders love to travel and we're the heartland of cruising in Australia, just like our state is rugby league heartland," said QRL Managing Director Robert Moore.

"It's a fantastic synergy and we can now focus on working closely with P&O to deliver some amazing experiences to our members."

Maroon Members will have access to a special Maroon

Legends cruise sailing in Oct with a variety of "league legends", discounts on select P&O 2020 cruises, plus access to co-branded merchandise.

Pictured: Andrew Thwaites, P&O; Brooke Rand, Flight Centre; Amanda O'Connor, Flight Centre; Kerrie Selby, Helloworld; Sam Thaiday, QRL; Anna Goucher, Deck Chair Cruising; Dan Russell, Clean Cruising; and Richard Waugh, P&O.

Aqua's online tool

AQUA Expeditions has launched a new online marketing tool for its trade partners that offers users exclusive access to current company content.

The new tool, called iFrame, has been designed to assist agents in selling Aqua Expedition's *Aqua Mekong* and *Aria Amazon* cruises "more easily and effectively" by presenting the most important and useful material in the one place.

Users can present all the latest information from the company to their clients in one location, including details on destinations, ships, experiences and itineraries, as well as learning about special cruise highlights and current offers.

For more information, contact BDM Jodie Weeks by clicking [HERE](#).

VIKING

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PONANT

Do you have clients travelling solo?
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WEEKLY

Wednesday 13th March 2019

Australian Cruise Association votes Abel

THE Australian Cruise Association (ACA) has announced its management committee has agreed to extend Jill Abel's contract as CEO for a further three years.

Grant Gilfillan, Chair of ACA said during Abel's tenure member numbers "have nearly doubled", with the Association now representing a diverse range of organisations including gateway and regional ports, & international, national and state tourism agencies.

"Jill has...shown incredible leadership," Gilfillan added.



Tauck talks EU

TAUCK is today reminding agents about its range of European cruise deals, which offer "the best of everything" in one up front price.

Guests can choose from a range of itineraries, including the Royal Danube, Berlin and Krakow adventure departing Berlin on 21 Apr.

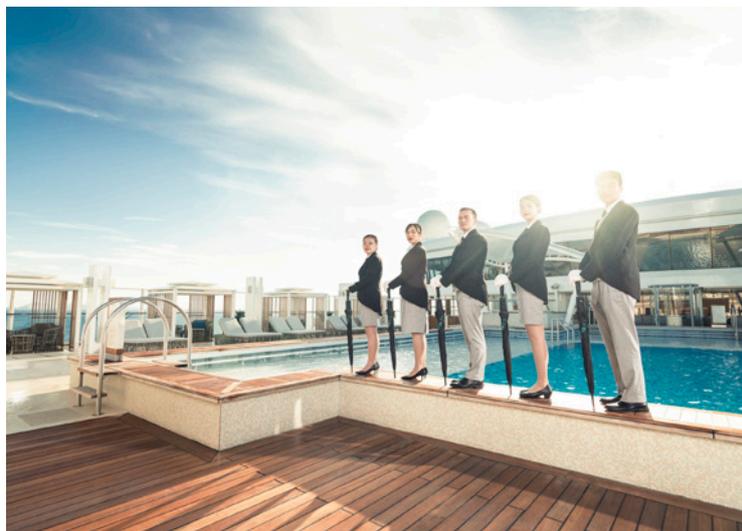
For more information, see page five.

Hapag's new oil

EXPEDITION cruise company Hapag-Lloyd Cruises has announced it is set to use a new low-pollutant marine gas oil exclusively on all routes sailed by its HANSEATIC nature, HANSEATIC inspiration, & the BREMEN from Jul 2020.

The routes will sail with an average speed that is "environmentally friendly", saving approx one third of fuel.

Dream's Palace privileges



DREAM Cruises has revealed a new collection of benefits and services available for passengers checking into its exclusive luxury enclave, The Palace (pictured).

Dubbed a "ship within a ship", The Palace offers close to 10,000m² of suites, private restaurant, gym, sundeck, swimming pool, along with other features such as priority embarkation, dedicated butlers and exclusive dining.

New benefits on offer for guests include all-inclusive set meal entitlement; enhanced all-inclusive seafood buffet selection in The Palace restaurant;

complimentary Premium Beverage package at all bars and inclusive restaurants; the chance to attend an exclusive "Captain's Welcome Cocktail Party" with on board officers; a dedicated kids program for Palace children between the ages of two to 12; a dedicated "Connoisseurs Circle" enrichment program of talks, events and activities including complimentary well-being and fitness classes, as well as a complimentary choice of selected Palace shore excursions per port.

The Palace will be available on Explorer Dream when it visits Australia and NZ later this year.



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Find out which cruise lines have your coffee fix covered in the March issue of *travelBulletin*.

CLICK to read
travelBulletin



©Oceania Cruises

Murray's Rat Pack

CAPTAIN Cook Cruises is excited to debut its "Rat Pack Era" music show on board the *Murray Princess*, which sets sail down the Murray River on Fri 19 Jul 2019.

The three-day cruise includes different performances each night, while days are spent discovering the historic towns, food, wine and local flora & fauna along the Murray River between Walker Flat and Murray Bridge.

For more info, **CLICK HERE**.



GOT a spare US\$20 million in your pocket but don't want to purchase a superyacht? Don't worry, eBay's got your back.

Cashed up fans of the 1980's series *Miami Vice* now have the chance to purchase the original Wellcraft Scarab boat as seen on the show, thanks to a listing on eBay selling the iconic vessel.

The boat, which also comes with a "free" Ferrari Daytona Spyder to help sweeten the deal, is said to be "priceless and irreplaceable" by its current owner, David Martino.

"It's definitely a Picasso of boats, and we've priced it so," he said.

Who's up for a bidding war?



Sky's taste of France



PRINCESS Cruises has announced its *Sky Princess* ship is set to feature speciality restaurant La Mer when it makes its debut for guests travelling the Med in Oct.

The casual, French bistro-style restaurant, **pictured**, will be headed up by three-Michelin star Chef Emmanuel Renaut, and marks the second of its kind on Princess ships following its original debut on *Majestic Princess* in 2017.

Chef Renaut has developed a new range of dishes especially for the restaurant, which are "inspired by the flavours and feeling of the French Alps and contrasts from the ocean".



"The new La Mer dishes I've designed for *Sky Princess* are inspired to satisfy every palate by bringing retro French classics and blending favourite ingredients with fresh and unique touches to make each dish memorable," said Chef Renaut.

La Mer will carry a cover charge of \$35 per person, with the cruise line already lining up a third ship, *Enchanted Princess*, to feature the restaurant when it debuts in the summer of 2020.

For more info on *Sky Princess* and its on board offerings, **CLICK HERE**.

Inset: A plated up filet de boeuf poele (beef filet mignon).
Left: Pate en croûte.

CLIA UPDATE



with Joel Katz
MD, CLIA Australasia

CLIA goes LIVE

AFTER a successful debut last year, CLIA is pleased to again offer its CLIA LIVE program of educational events for travel agents, starting this week in Western Australia.

It's a fantastic opportunity to hear from multiple cruise lines in the one forum, allowing agents to learn about the distinct personalities of the major cruise lines across each of the ocean, river and expedition categories.

Having attracted around 370 member agents to the inaugural series last year, we're expecting about 600 to take part in an expanded program for 2019 which includes our first events in Adelaide and Perth.

The theme of this year's CLIA LIVE series will revolve around matching clients to the brand that suits them best, and in an industry that has expanded and diversified rapidly this is an increasingly important consideration. The variety of cruise products, destinations, pricing and add-ons available today can make decision making particularly complex for the cruise passenger, which is where the expertise of a well-trained travel agent really comes to the fore.

Most CLIA LIVE sessions this year are already sold out, but there are still places available in Adelaide and Melbourne. Check out www.cruising.org.au for more details.

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AUSTRALASIA

CRUISE
WEEKLY

www.cruiseweekly.com.au

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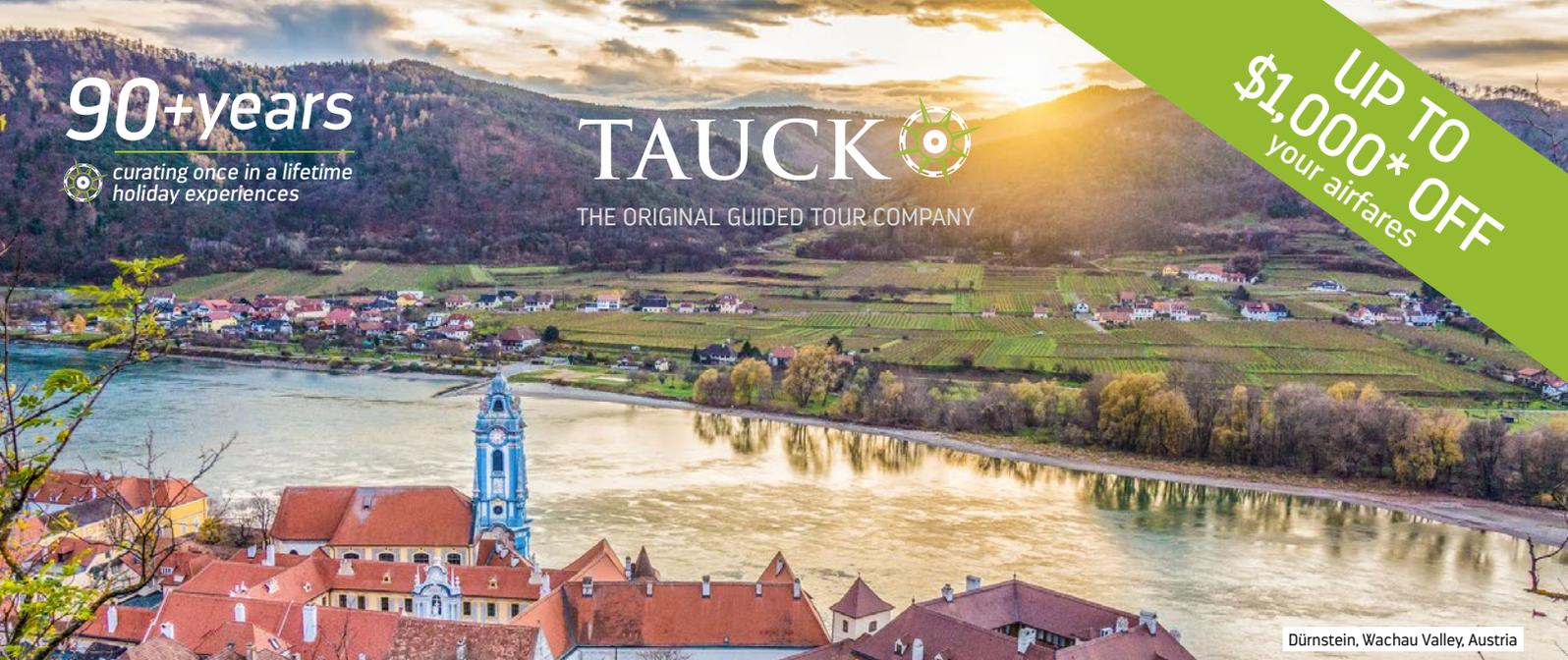
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Royal Danube, Berlin & Krakow

14 days from Berlin to Krakow (or reverse)
Departing 21 April 2019
other departure dates available, prices vary

Starting from **\$9,800***pp twin share | **\$13,720***pp solo travellers

Tauk Experiences:

- **Tauk Exclusive!** Private Imperial Evening at a palace in Vienna featuring dinner and Viennese performers
- A private underground dinner in Wieliczka Salt Mine outside of Krakow
- Wine tasting at a vineyard in the bountiful Wachau Valley
- Tauk's private shore excursions and distinctive inclusions valued at AUD \$4,796!

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Book your 2019 Europe land, river or small ship journey by 31 March and receive up \$1,000* off your airfares per couple.



Amsterdam to Budapest by Riverboat

10 Days from Amsterdam to Budapest
Departing 20 October 2019
other departure dates available, prices vary

Starting from **\$9,490***pp twin share | **\$9,490***pp solo travellers

Tauk Experiences:

- **Tauk Exclusive!** Private Imperial Evening at a palace in Vienna featuring dinner and Viennese performers
- Memorable visits to Melk Abbey, Kölner Dom, and Siegfrieds Mechanisches Musikkabinett in Rudesheim.
- Explore Nürnberg, the walled medieval town whose history is forever intertwined with World War II
- Tauk's private shore excursions and distinctive inclusions valued at AUD \$4,015!

RECEIVE UP TO \$1,000 OFF YOUR AIRFARES
Book your 2019 Europe land, river or small ship journey by 31 March and receive up \$1,000* off your airfares per couple.



The Blue Danube

10 Days from Budapest to Prague
Departing 28 October 2019
other departure dates available, prices vary

Starting from **\$8,550***pp twin share | **\$11,970***pp solo travellers

Tauk Experiences:

- **Tauk Exclusive!** Private Imperial Evening at a palace in Vienna featuring dinner and Viennese performers
- **Tauk Exclusive!** Private aperitif and dinner in Prague at Lobkowitz Palace, Prague Castle
- **Tauk Exclusive!** A private tour of Prague's Baroque libraries, Strahov Monastery
- Tauk's private shore excursions and distinctive inclusions valued at AUD \$4,569!

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*Prices are per person in Australian dollars and are correct as at 12 March 2019. Prices are subject to availability and seasonal surcharges. Pricing for the Royal Danube, Berlin & Krakow is based on a Category 3 cabin. Prices for Amsterdam to Budapest by Riverboat are based on Category 1 cabin and prices for The Blue Danube are based on a Category 3 cabin departing 28 October 2019 in both Eastbound and Westbound directions. Air Credit offer of \$1,000 per couple is only applicable when flights are booked with Tauk Australia on any 2019 Europe (river, land or small ship) journey booked between 12 January - 31 March 2019 and cannot be applied to bookings made prior to this date. Air credit is not combinable with any other offer, redeemable for cash or applied as a discount to your Tauk journey. International airfares from Australia are not included in advertised prices. Change and cancellation conditions apply and will be advised at the time of booking. Lic 21A00377A.



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Cruise Sales Consultant (Expedition & Ocean)

Sydney, Attractive Base, OTE to \$100k, Ref: 3858PE1

Calling all money hungry super sellers, Travel Consultants & Sales Specialists. Do you thrive off smashing targets and seeing that commission come rolling in? Then this is the perfect role for you!! We're looking for super sales people with a background in outbound sales to join this successful travel company selling luxury cruises. You will be dealing with a high level of outbound calls to generate business and close sales, A hunger for achieving and exceeding targets in essential.

For more information please call Paul on (02) 9119 8744 or click [APPLY](#) now.

Domestic Corporate Travel Consultant

Perth, Up to \$55k + Super, Ref: 4444JB1

Our client is seeking a Domestic Corporate Travel Consultant for their office near Perth CBD! You will have the ability to organise and book business travel arrangements whilst delivering an unparalleled level of client care. You will ideally possess a background in corporate travel, have strong experience using Amadeus and be able to work autonomously. Experience using Tramada is also desirable. The role is Monday to Friday and the successful candidate will enjoy a competitive salary.

For more information please call Jacqueline on (02) 9119 8744 or click [APPLY](#) now.

Regional Travel Role | Sales AND Service

Rockhampton, \$45-\$50k + Comms, Ref: 1966AW1

The role will be heavily customer service focused offering your expertise on worldwide destinations. Consulting across all platforms, including face to face, online and over the phone, this regional community travel agency is looking for New Regional Travel Consultant to join their team! Time for some work/life balance?? Deliver EXCEPTIONAL service, Earn BIG \$\$\$ and join this Regional Travel Agency NOW! Only work 2x SATURDAY mornings per month and get your work/life balance back!

For more information please call Amanda on (07) 3123 6107 or click [APPLY](#) now.

Luxury Cruise Travel Consultant - Part Time

Bayside (VIC), \$65k + Bonus, Ref: 3914HC1

If you want to work part-time hours, be a part of a Travel & Cruise Agency and earn an excellent salary - APPLY NOW! This is a fantastic opportunity for an experienced tailor made travel consultant to join the expanding team in this leading, luxury clientele based agency. You will be creating bespoke holidays and booking luxury travel packages. The ultimate purpose of this role is to create and convert the sale of high quality tailor-made itineraries to exceed clients expectations.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.

Sales Manager

Perth, Up to \$80k + Super + Bonus, Ref: 3891SJ1

I have a dream Sales Manager role available in Perth suitable for a travel industry professional who loves people management and sales management. Either senior managers or experience consultants who have leadership aspirations can apply as the right culture fit is essential. Motivate and drive your team to success reporting on their progress and statistics and coach and mentor sales techniques. Great salary, monthly bonuses based on your teams performance and a growing travel company.

For more information please call Sarah on (08) 6365 4313 or click [APPLY](#) now.

Travel Consultant - Cruise & Package Sales

Gold Coast, \$50k + Comms, Ref: 2119SZ5

Enjoy working in a cruise focused consulting role where you are able to provide a personalised service to your customers whilst earning commission on deposited bookings! Low staff turnover with great management & training programmes in place for the right candidate. We only ask you to bring a positive attitude and a sales focused mentality! As the team continues to grow, your career will compliment this including opportunities for leadership, products & being a brand ambassador.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Cruise Travel Consultant

South BNE, up to \$45k, Ref: 1385CGA1

Seeking a dynamic, enthusiastic, sales focused travel consultant with at 12 months experience within a sales role. Come and join a leading name in travel within their growing department. This company really looks after their staff so expect excellent working environment and amazing perks! This role is for someone with a proven background in achieving targets and displays the highest level of customer service. Don't wait, apply now if you're ready to take your next step in your career.

For more information please call Courtney on (07) 3123 6107 or click [APPLY](#) now.

Travel Adventure Consultant - Japan

Sth Est Melbourne, \$58k + Super, Ref: 3904HC12

Sell hiking adventure trips to Japan in a sales office based environment - A product you will love! This respected travel company are looking for someone to join their growing team. Enjoy great benefits such as Monday to Friday only + One RDO a month! Great team environment where you will feel valued every single day. They're looking for someone who has a true passion and personal experience for hiking and trekking holidays - sales experience and travel to Japan is a must.

For more information please call Hannah on (03) 9988 0616 or click [APPLY](#) now.



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