

EXCLUSIVE
TO CLIA
MEMBERS

CLIA *Cruise* MONTH

MORE REASONS TO #LOVECRUISE
THIS OCTOBER

TELL ME MORE >

OCEAN

Week 1

1 - 7 October



RIVER

Week 2

8 - 14 October



EXPEDITION

Week 3

15 - 21 October



LUXURY

Week 4

22 - 28 October



Cruise Weekly today

CRUISE Weekly today features three pages of all the latest cruise industry news, plus a front cover wrap from **CLIA** and full pages from:

- Windstar
- CLIA

Cruise Month is on!

THE first week of Cruise Month is officially underway, with a fleet of deals, cruise promotions and competitions setting sail throughout Oct.

The annual initiative has kicked off with Ocean Cruise Week, which Cruise Lines International Association (CLIA) MD Joel Katz said will “focus on all the things we love about cruising”.

See **page one** to discover more reasons to #lovecruise this Oct, and head to the **back page** to find out how you can get involved in Ocean Week.

Eden wharf extension changes proposed

THE Eden Breakwater Wharf Extension is a step closer to reality, with the Port Authority of NSW inviting the local community to have their say on a series of proposed modifications.

NSW Port Authority’s Head of Regional Ports Peter Ernst said the suggested changes will ensure Eden is prepared to welcome more cruise passengers in the future, as increasing numbers of people visit regional destinations.

“Port Authority of NSW has been investing in infrastructure that supports Eden to capitalise on the growing cruise tourism market which in 2022/23 saw over 50,000 passengers visit the region injecting over \$13.7 million into the local economy,” he said.

“The proposed modifications to the Eden Breakwater Wharf Extension will also provide the opportunity for more than the current cap of 60 cruise ships

in each year, and potentially overnight berthing.”

The proposal will also see the lifting of the 100m length limit, allowing other vessel types, including naval ships, to use the world-class facility.

Ernst said the changes would improve the opportunity for visitors to explore and experience the Sapphire Coast and beyond.

The Department of Planning and Environment (DPE) is inviting Eden community members and interested groups to share their views and provide a submission at the public exhibition, on now until 24 Oct.

“Eden locals can also visit our award-winning Eden Welcome Centre where they will be able to view a physical copy of the detailed Modification Report for the duration of the public exhibition,” Ernst added.

To see a digital copy of the



report and instructions on how to make a submission, **CLICK HERE**, and for more info, contact the DPE on 1300 305 695. *JM*

Spirit of Tahiti

WINDSTAR is inviting travellers to take in the wonders of Tahiti onboard *Wind Spirit*, which embarks on the seven-night Dreams of Tahiti voyage on 07 Dec.

There are departures available until Feb 2024 - for more details, see **page four**.

simply MORE™

- FREE** Pre-Paid Gratuities
- FREE** Shore Excursions
- FREE** Champagne, Wine & More
- FREE** Gourmet Specialty Dining
- FREE** Unlimited WiFi

RECEIVE UP TO

US\$1,000 ONBOARD CASH*

PLUS

REDUCED 50% DEPOSITS

LIMITED-TIME OFFER

NOW OPEN FOR RESERVATIONS

[VIEW VOYAGES](#)

OCEANIA CRUISES®
YOUR WORLD. YOUR WAY.®

EXPERIENCE EUROPE with **simply MORE**

more EXPLORATION
more TREASURES
more INDULGENCE



EXQUISITELY CRAFTED CUISINE. CURATED TRAVEL EXPERIENCES. SMALL SHIP LUXURY. VISIT OCEANIACRUISES.COM OR CALL 1300 355 200 (AU), 0800 625 691 (NZ)

[DOWNLOAD TOOLKIT](#)

*Visit OceaniaCruises.com/terms for full Terms and Conditions.

The Chat with Jenny Travel Daily



A Conversation with Michelle Mikan
of Abercrombie & Kent
[CLICK HERE to listen](#)




Aussie Virgins aid bookings

VIRGIN Voyages has introduced the Voyage Store to Australia and New Zealand in partnership with Travel the World, creating a new booking channel for travel advisors, along with generous commission.

The Voyage Store allows travel advisors to pick up the phone and speak to a real, Australian-based person to streamline bookings.

By using the service, advisors will also gain access to 16% commission on the voyage fare and the booking will contribute to head office targets.

Net-payment is made directly to Travel the World.

Shane Lewis-Riley, VP of International Sales, said, "we're ramping up activity ahead of the brand's debut in Australia this Dec, and this investment is meant to streamline the booking process for our partners".

"With travel demand at historic



levels, we know how busy our First Mates can get.

"Sometimes, picking up the phone is the easiest option, and we'll be there on the other end to help them maximise their time and to raise their sales."

Virgin Voyages is also currently running a status-match offer called Match and Sea More, where past cruisers can match their current loyalty status through Virgin Voyages' loyalty program, The Sailing Club.

The program is available for bookings made through 31 Dec and more information about it can be found [HERE](#). *DF*

Double delight for Seabourn in US

SEABOURN last Fri celebrated "a toast on both coasts" with the simultaneous arrival of *Seabourn Venture* in Seattle and the brand-new *Seabourn Pursuit* in Miami.

It's the first time both vessels have been in the continental US, with commemorative events welcoming current cruisers, travel advisors, media and other dignitaries.

Seabourn President, Natalya Leahy, said the celebration was a "testament to the hard work of our teams and a toast to all of our extraordinary guests who will fulfil their out-of-ordinary adventure dreams on board our state-of-the-art expedition ships".

Pursuit will now head south for its inaugural Antarctic season before cruising in the Kimberley next Jun to Aug.

Aqua Indonesia

AQUA Expeditions has announced three unique new itineraries in East Indonesia, with the line's *Aqua Blu* "explorer yacht" offering seven- and 12-night expeditions promising to "immerse travellers in some of the world's most uncharted lands".

Aqua Blu was originally built for the British Navy, and is comprehensively equipped to explore the region with top-of-the-line water sport equipment including diving and snorkelling gear, kayaks and stand-up paddleboards.

The superyacht has just 15 suites, a one-to-one guest to crew ratio and offers world-class cuisine via onboard chef Benjamin Cross.

The new expeditions also allow guests to interact with members of the Asmat tribe - aquaexpeditions.com.




CLIC
Cruise
MONTH!
#LOVECRUISE
BONUS UP TO \$100
ONBOARD CREDIT*

[LEARN MORE](#)



OFFER EXCLUSIVELY AVAILABLE THROUGH AUS & NZ TRAVEL PARTNERS



PORTHOLE

TWO American reality TV contestants and three of their friends got into some real life drama last week after their boat sank off the coast of San Diego.

Aaron Schwartzman and Brayden Bowers met on season 20 of *The Bachelorette*, and are also listed as participating in the upcoming ninth season of *US Bachelor in Paradise*.

But paradise wasn't what they found when they headed offshore in Schwartzman's new boat for a bit of fishing.

About 19km off the California shore the boat "literally just sunk" according to Bowers, with the five men then spending over three hours in the water, attempting to swim to shore, before they were fortunately spotted by some tuna fishermen.

All were saved, with one of the rescuers quipping "we were looking for yellowfin tuna, then found a school of men".

Carnival to push fares up

CARNIVAL Corporation says it's in a strong position to drive cruise fares higher, with consumer demand continuing strongly as detailed in its third quarter results released on Fri.

The company's sales revenue reached an all-time-high of almost US\$7 billion for the three months to 30 Sep, with CEO Josh Weinstein saying both revenue and earnings significantly exceeded expectations.

He said the North America/Australia segment and the Europe segment both outperformed.

"It is gratifying to see the power of our portfolio deliver, as our continental European brands have stepped up nicely," he said, with Carnival's "demand generation efforts" working across all regions.

The company reported its first quarterly net profit of over US\$1 billion since the cruising pause, and saw 109% occupancy during the period - comparable to pre-pandemic performance.

Weinstein said booking volumes during the quarter were running at almost 20% above 2019 levels, allowing the company to optimise



its yields going forward.

"Our booked position for 2024 is further out than we have ever seen and at strong prices.

"With less remaining inventory to sell, despite a 5% increase in capacity, we are well positioned to drive pricing higher," he said.

Weinstein detailed the impact of high fuel prices on Carnival's operations, telling investors "while we've experienced volatility in fuel prices before, there's only been one other period in the last 15 years that our fuel price has been this level".

The performance allowed Carnival to continue to reduce its heavy debt burden by US\$2.4 billion, with CFO David Bernstein saying the company is "on a path to end the year with less than US\$31 billion in debt". *BP*

Ilma floats out

THE second Ritz-Carlton Yacht Collection vessel has successfully floated out of the Chantiers de l'Atlantique shipyard in Saint-Nazaire, France, with the superyacht named *Ilma* on schedule for her 2024 debut.

The float-out event was attended by the company's CEO Jim Murren and other dignitaries, with *Ilma* to now continue her fitout prior to sea trials planned for Apr.

Ilma will feature 224 suites, five dining venues and a Ritz-Carlton Spa, with reservations now open.

Ritz-Carlton noted that *Ilma* and its 298-pax sister ship *Evrima* are also available for private charter.

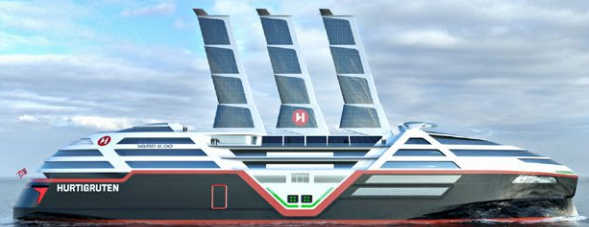
Pandaw Thai debut

PANDAW Cruises has started its Upper Mekong sailing season between Thailand and Laos aboard the 10-stateroom *RV Laos Pandaw*.

The 10-night Chiang Khong to Vientiane itinerary leads in at US\$4,360 - pandaw.com.

 **HURTIGRUTEN**
Norwegian Coastal Express

The world's most energy-efficient cruise vessel



Click to see the future
of our industry →

 **CRUISE
WEEKLY**

cruiseweekly.com.au
cruiseweekly.co.nz

Cruise Weekly is part of the Business Publishing Group family of publications.

Cruise Weekly is Australasia's leading travel industry cruise publication.

EDITORIAL

Publisher – Bruce Piper
Editorial Director – Damian Francis
Associate Publisher – Anna Piper
Contributors – Myles Stedman, Adam Bishop, Janie Medbury, Matthew Wai

info@cruiseweekly.com.au
info@cruiseweekly.co.nz

Cruise Weekly is a publication of Cruise Weekly Pty Ltd ABN 73 123 041 485. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of the newsletter no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

ADVERTISING AND MARKETING

Sean Harrigan & Nicki Harford
advertising@cruiseweekly.com.au
advertising@cruiseweekly.co.nz

Suite 1, Level 2, 64 Talavera Rd
Macquarie Park NSW 2113 Australia
PO Box 1010 Epping NSW 1710 Australia
Tel: (AU) +61 2 8007 6760 or (NZ) 0800 799 220
Tel: (Int'l) 1300 799 220

Every month we publish our consumer newsletter - *Travel & Cruise Weekly* - sign up free at www.travelandcruiseweekly.com.au.

 **Travel Daily**
travelBulletin
business events news
 **Pharmacy
Daily**



MOOREA, TAHITI

WINDSTAR KNOWS THE WAY TO TAHITI



Wind Spirit, the epitome of small ship cruising with no more than 148 guests. This sleek, 4-mastered sailing yacht is truly an experience to encapsulate the true wonder of Tahiti in ways that are personal, authentic, and unscripted. With her last voyage in Tahiti scheduled for February 2024, this is the perfect chance to experience Windstar's friendly, casual, and fun-loving spirit on what will feel like your own private yacht. So slow down, take your time and truly immerse yourselves in the natural beauty, amazing culture and romance of these fabulous islands.

ALL INCLUDED | **Wi-Fi** | **Beverages** | **Service Charges**

DEPARTURE DATE	ITINERARY	NIGHTS	FROM AUS (Based on best availability)
7 Dec 2023	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$6,838*pp
14 Dec 2023	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$5,317*pp
21 Dec 2023	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$5,537*pp
28 Dec 2023	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$6,130*pp
04 Jan 2024	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$4,603*pp
11 Jan 2024	Dreams of Tahiti Papeete Moorea Raiatea Motu Mahaea (Tahaa) Bora Bora Huahine Papeete - Onboard <i>Wind Spirit</i>	7	\$5,482*pp
25 Jan 2024	Tahiti & Tuamotu Islands Papeete Fakarava Rangiroa Motu Mahaea (Tahaa) Raiatea Bora Bora Huahine Moorea Papeete - Onboard <i>Wind Spirit</i>	10	\$8,006*pp



*Terms & Conditions apply. Price is correct as of 26 September 2023. Price is in AUD per person twin share and includes NDAs & taxes. Pricing is capacity controlled and can be pulled at any time. Prices are subject to availability, currency fluctuations and surcharges at the time of booking. Valid for sale immediately until sold out. Cruise taxes are subject to change at anytime up until the sailing date and may be charged onboard. Windstar reserves the right to reinstate fuel supplements at any time and can be set after the final payment. Beverages: Includes all domestic and imported beer and 33 varieties of wine or sparkling wine by the glass plus cordials, liqueurs, aperitifs, cocktails, and mini-bar items. Cocktails are based on the house and select brands, and guests may choose from more than 40 liquors (brands rotate and are subject to availability.) Wi-Fi: Wi-Fi allows guests to keep in touch depending on the course and position of the ship. Wi-Fi access is possible in most public areas, staterooms, and suites, subject to ship location, coverage and speed may be affected. Service Charges: All hotel and beverage service fees are included. If you purchased beverages a la carte, an 18% (subject to change) gratuity is added to purchases.



CLIA
Cruise
MONTH!

OCEAN WEEK

MORE WAYS TO GET INVOLVED



Follow, share and comment on CLIA's social media posts.



Register to attend one of our Cruise Month webinars.



Subscribe to the CLIA Australasia e-newsletter.



Host your own team or client Cruise Month event.



Use your social and digital platforms to share Cruise Month content.



Sign up to a CLIA training or professional development course.



Display Cruise Month promotional posters in your business.



Download resources from the Toolkit, such as social tiles, Cruise Month logos and more.



Enter our Cruise Month competition by sharing your event on socials. Just tag @CLIAAustralasia and #CruiseMonth2023.



Get customers excited with special cruise deals using our Cruise Month editable flyer template.



Check your "Find a Cruise Specialist" listing on the cruising.org.au home page to confirm your details are up to date.

**TELL ME
MORE**

